





access²innovation





New network members

access2innovation are pleased to welcome the first new members of 2020 - Engsko and Smartfarm.

Engsko United Milling Systems is a Danish company that delivers a vast range of tailormade solutions for production regarding cleaning, grinding and sifting of different types of grain.

The millstone factory was first established in 1900, and in 2004 Engsko began the production of millstones in Ethiopia.

Engsko engages in collaborations with different types of industries and delivers high quality solutions all over the world, including several African countries.

SmartFarm (formerly SoilSense) has developed a system for sensor-based irrigation, in combination with a software platform, that provides the farmer with actionable insights. The system makes agriculture more sustainable by increasing yield and decreasing water usage for irrigation.

SmartFarm focuses on permanent crop farmers in emerging markets and is able to deliver an affordable and tailored solution, that has been developed in collaboration with farmers and agriculture managers.

Thank you for joining our network, we look forward to the collaboration!



Nairobi Skyline. Photo © by Jakopb Brodersen / access2innovation

Financing opportunities for partnership driven innovation on the East African growth markets

We are happy to announce that we have another round of financing available regarding **Partnership Driven Innovation for the East African Growth Markets** (PIVØ) for 10 innovative partnerships between Danish companies, knowledge institutions and other relevant partners.

Businesses from **all over the country** can apply for funding up to DKK 500.000, related to innovative product development and solutions targeting East African growth markets.

In January we invited participants from small- and large-scale business, knowledge institutions, Danish business hubs and NGOs to join us for two informative workshops in Aalborg and Copenhagen. Here we discussed the possibilities for financing, presented ideas for technology aimed at emerging markets and the advantages regarding partnerships.

If you were unable to attend the workshops, but are interested in the financing opportunities, you can get more information at the access2innovation website.

You are also welcome to contact access2innovation, if you are interested in financing or sparring on your business idea.

The PIVØ programme is supported by The European Regional Development Fund.

News from the network

Kenya Innovate 4 Water forum 2020: Nakuru 25th -28th of March 2020

Quercus Group and Waterpreneurs invites you the third annual Kenyan Innovate 4 Water Forum – this year in Nakuru.

Innovate 4 Water is a marketplace for sustainable solutions and innovations for Water and Sanitation. It brings together investors, private solution providers, entrepreneurs, civil society organisations, and public stakeholders from counties and national institutions.

The purpose is to match challenges with solutions – and solutions with finance. And to create new friendships, business opportunities and innovative partnerships.

The Forum is co-arranged with Kenya Vision 2030, Water Fund, Waspa and many other Kenyan key players, that together represent the entire value chain of Kenya's water and sanitation sector.

Read more about the event at the Innovate 4 water website

Job at DanChurchAid: Impact Business Developer

DanChurchAid (DCA) is looking for an Impact Business Developer with a passion for linking the development sector with innovative financing models that deliver on the Sustainable Development Goals.

Read the job advert on here.

Deadline for applications is the 12th of February 2020 (23.59 pm).



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