

CONCEPT NOTE

AFFORDABLE HOUSING

WHERE: TANZANIA / EAST AFRICA

PARTNER: HOUSING AGENCY IN TANZANIA CONSTRUCTING 1000 HOUSING UNITS / YEAR

In Tanzania, the estimated urban housing deficit is at 1.2 million units. 32% of existing homes are considered in bad condition. The government has focused its effort on constructing better and safer affordable residential housing, raising 104 mill. USD in 2013 to support construction.

Business case

A national organisation working out of Tanzania, dealing with yearly construction of 1.000 residential housing units, is looking for Danish partners/suppliers of technology and equipment. The organisation is constructing both single family houses as well as multi storied apartment buildings, and funding these for buyers

In relation to restructuring the slums into proper urban settings, the agency is looking for the latest technology and integrated solutions within areas such as:

- modular element construction,
- energy supply and optimisation - preferably from renewable sources,
- innovative technology optimisation and methods for local production of equipment,
- Internet broadband and/or wi-fi link up to broaden the level of information access.

Due to rapid climate change, some areas are often in risk of flooding, thus solutions for better water drainage and sewage handling systems are of interest.

Apart from classic supply of equipment for housing, interested companies are encouraged to look at the construction of housing in a broader sense of an entire community with certain degrees of interconnectivity. As this is a low-cost market, the sales price of the final housing unit is not to surpass US \$ 250/m². The quality of the building materials must be sufficient to ensure the houses of a life time of 30 years.

Expected output

The Danish companies will enter a partnership with the local partner and supply materials, equipment, know-how on building methods etc. on the 1000 housing units the agency is constructing each year. To the Danish Companies the partnership will generate growth and access to a new market. The local partner will help achieve the Tanzanian government's goal of reforming the slum areas and supplying affordable housing for its population.

Partner role

The partner has access to project funding and identifies construction sites for building affordable housing as well as in-depth knowledge of the Tanzanian building regulations and required permits, and the necessary experience in dealing with the authorities due to its many constructions each year.