

access²innovation

PRIVATE SECTOR MEMBERSHIP



“Without the support from access2innovation it is uncertain if we would ever have dared to enter the African Market.”

Hanne Ingemann, sales and marketing, ecoBETA

access2innovation provides the private sector with a unique emerging market entry point through a network of civil society organisations, researchers, local business and government institutions. We do sustainable business in developing countries.

Join the association as a strategic or network member

private sector membership benefits

Strategic private sector members gain access of up **30 hours** of:

- One-on-one sparring in developing business opportunities and direct contact to relevant partners to verify the business concept.
- Desk analysis on selected business cases.
- Support in formulating partnership with civil society organisations, companies, researchers and government.
- Access to professors, experts, students and researchers in Denmark and selected priority countries.
- Two yearly match-making workshops that bring together civil society, private sector, universities and government to pitch and discuss joint projects.
- Two half-day seminars within agro-business, sustainable energy and water and sanitation.
- Discounted rates on international flights, local transportation and accommodation.

In addition to the above services, the access2innovation association will apply for external donor funding to further support the strategic members' activities and to initiate:

- Go 'N' See trips to identify possible market opportunities and joint business cases.
- Formulate partnerships with relevant organisations that are interested in developing commercially viable solutions.
- Participate in joint private sector training to develop the business case.
- Development and testing of solutions.
- Research driven innovation addressing challenges and business opportunities.

Strategic members hold 10 votes at the yearly general assembly. The governing board meets twice a year and holds executive influence on the association's strategy and activities.

Strategic members will have first priority in all activities e.g. meeting with high-level stakeholders, workshops, events and spot articles in access2innovation information campaigns and the right to use the access2innovation logo and status in their own communication.

Strategic and network members gain access to:

- Monthly news flash with updates on new financing possibilities, market information and partnership opportunities.
- Quarterly newsletters with the latest updates on partnership driven innovation, financing possibilities and case studies.
- Access to publications with case studies on partnership driven innovation, thematic market analysis and recent research knowledge.
- Participation in two half-day conferences with high level presentations and best practise examples on partnership driven innovation.

Network members hold one vote in the governing board at the yearly assembly.

Additional consultancy

In addition to the services outlined above, all members can access our expertise in business model development, fundraising and access to venture capital based on a membership rate consultancy fee and / or ownership.

All generated revenue will be re-invested according to the overall goal of initiating sustainable partnership driven innovation.

	No. of employees	Strategic members	Network members
Yearly subscription fee	1 - 9	15.000 kr.	2.000 kr.
	10 - 49	20.000 kr.	4.000 kr.
	50 - 249	35.000 kr.	6.000 kr.
	250 +	50.000 kr.	10.000 kr.

Withdrawal with 3 month notification and by end of the financial year

For further information, please contact: Jacob Ravn / jr@access2innovation.com



Solar driven incubator: World population will have increased by a third in 2050. This presents a tremendous challenge for the global food production, which will have to increase by 70% - calling for improved production.

The company Agro Business Development A/S has developed a solar powered incubator which enables rural communities in Africa to produce day old chickens in a more hygienic and efficient way. Hatchability has increased from 40 to 80%.

With support from access2innovation, the solution has been developed in close partnership with Safe Neighborhood Foundation, Danki ApS Denmark, and Assima Agric Concern Ltd. Uganda and is now increasing sales throughout East Africa.

REGISTRATION FORM

Please fill out this form, scan it and mail it to: info@access2innovation.com

Organisation type:

- Private company
- CSO / NGO
- Other organisation
- Public institution
- Research institution

CVR / VAT No: _____

P No: _____

Branch: (i.e.: Food / Energy / Water / etc.) _____

No. of employees: _____

Name: _____

Address: _____

Postal code: _____ City: _____

Country: _____

Contact person: _____

Telephone: _____

Email: _____

Authorised to sign: (will be entitled to vote at the general assembly) _____

Membership type: Strategic member Network member

What would you like to gain from access2innovation: _____

Membership fee should be transferred to access2innovation: Reg. no 9286 account no 458-68-96968

Please note the name of your organisation on the transfer.

The membership fee is annual.

If you have any questions, please contact us at +45 2770 2318 or jr@access2innovation.com

date: _____

Signature